



### Are you Millbank material?

Let's cut to the chase; financial sales are only suited to a select few.

We want driven individuals who have high ambitions and possess the dedication to achieve them. This is a telephone-based role where you will engage with C-level executives and deal with multi-million pound transactions. If you cannot handle this, you should not apply.

For the right individual however, this is an opportunity to change your life by working in a challenging and highly rewarding organisation. You will be in control of building and growing your own client portfolio and in determining your own financial success.

### The Role

You will research and qualify prospective opportunities to build a qualified database. Using the telephone to engage with C-level executives, you will understand your clients' businesses and highlight areas where Millbank's solutions can help them.

Throughout your training and development, you will learn from our management team who each have over 10 years' experience in foreign exchange markets. Working alongside them you will develop and implement effective strategies enabling clients to better manage their currency risk and capitalise on market opportunities.

Once you have attained the required knowledge to advise on a professional risk management strategy, you will progress to developing these strategies and managing your own portfolio.

### To excel in this role, you will

Have a drive to succeed and thrive in a competitive environment.

Possess excellent communication skills and comfortable dealing with C-level executives

Take accountability for your actions and realise that this is an opportunity where you are in control of your own financial success.

Have an intense thirst for knowledge and always curious to learn more.

Be focused and unwavering in your goals. You see what you want and go after it with total commitment.

### Remuneration

Competitive salary + Uncapped commission + Bonuses

International trips for top performers, gym & personal training sessions, 1-1 personal development training, on-going financial and personal incentives.

Partnership and equity opportunities.

Based in Canary Wharf, London.



Applying for the role

To qualify for an interview, call: 07716 642 736 and leave a compelling voicemail that would make us want to call you back.

What you say and do on this call will demonstrate exactly how you will behave and act when employed by Millbank making calls for us.

If we do call you back, you will progress to the next stage. If we don't, you didn't make the cut.